

IGS Energy



Natural Gas



Electricity



Home Warranty

Hiring Event

Tuesday, January 16th

10 AM – 12 PM

OhioMeansJobs | Butler County

4631 Dixie Hwy., Fairfield, OH 45014

Home Energy Consultant Job Description:

- Generate business by working on an assigned territory selling natural gas and/or electricity.
- Use a consultative selling approach; increase customer's awareness of choice as well as competitive advantage over the energy providers; provide potential customer with pricing and effectively close the sale.
- Assure quality and accurate representation of products; represent the company professionally and ensure that potential customers have an exceptional experience.
- Keep detailed records of sales activity.
- Develop collaborative working relationships with other sales representatives

Qualifications:

- Strong communication and interpersonal skills (friendly, personable, positive personality)
- Highly motivated to sell with a desire to succeed
- Customer focused, results oriented
- Time management skills
- Professional demeanor and attire

Minimum Requirements:

- Hours vary by season
- Valid driver's license with a good driving record, a reliable form of personal transportation, auto insurance coverage that satisfies the minimum state requirements.

Compensation and Benefits:

- A starting base pay of \$30K with uncapped commission in addition (NO kick back or draws)
- Realistic earning potential with salary, commission, and bonuses of \$45K - \$60K+
- Benefits package that includes medical, dental, vision, 401(k) with company match
- Paid training, holidays, and vacation (3 weeks your first year)
- Mileage reimbursement
- Cell phone allowance
- Career advancement